

T . I . P

December 2018 Issue #10

# *magazine*

**TOP INDUSTRY PROFESSIONALS**

## **Amber Ringler**



*Top Female  
Executive*

en Route Travel



## **IAOTP**

*Plus: IAOTP'S 2017  
Annual Award Gala  
photos*

**SUCCESS IN THE  
SPOTLIGHT**

*IAOTP'S Business  
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# Contents



8 Honorable David Herndon  
*Top Judge of the Year*  
*Lifetime Achievement Award*

10 Dr. Rakhee Bowker  
*Top Female Healthcare Professional*

12 Dr. Harold Karpman  
*Top Cardiologist of the Year*

14 Dr. Shahnoz Rustamova  
*Woman of the Year*  
*Missionary of the Year*

18 The Honorable Arthur Burnett  
*Top Judge of the Year*  
*Lifetime Achievement Award*

22 Sandra Paschal  
*Top Educator of the Year*

26 May-Leng Yau-Patterson  
*Top Business Leader of the Year*

30. Bert Fields  
*Top Attorney of the Year*  
*Lifetime Achievement Award*

34. Amber Ringler  
*Top Female Executive in Travel/Events*

40. Dr. Eileen DiFrancesco  
*Female Visionary of the Year*

46. Marjorie Saulson  
*Top Speaking Coach of the Year*

50. Hessel Kielstra  
*Top CEO of The Year*

54. Paula Vail  
*Top Wellness Coach of the Year*  
*Top Female Executive*

58. Gene Offredi  
*Top Financial Consultant of the Year*

60. Dr. Geoffrey Edelsten  
*Top Medical Entrepreneur of the Year*  
*Lifetime Achievement Awardee*

64. Thomas Girardi  
*Top National Consumer Trial Attorney of the Year/ Lawyer of the Decade*



96. Dr. Daniel Andreae  
*Top Professor of the Year*

100. Luke Schueler  
*Top CEO of the Year/40 Under 40*

110. Mayer Morganroth  
*Top Attorney of the Year*

114. Ross Norman  
*Top CEO of the Year*

116. Janice Wilson-Foster  
*Lifetime Achievement Award*

IAOTP New Members on 104

68. Reginald Bennett  
*Top Research Microbiologist of the Year*

72. Dr. Kristina Zakhary  
*Top Surgeon of the Year*

76. Dr. Michael Stone  
*Top Psychiatrist of the Year*  
*Male Visionary of the Year 2018*

82. Rene Murata  
*Executive of the Year*  
*Business Innovator of the Year*

86. Brett Saunders  
*Top CEO of the Year*  
*Business Innovator of the Year*

94. Fiona Davis  
*Top Female Professional of the Year*





# T.I.P MAGAZINE

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Printed in the United States of America.





## Letter from Editor



Let me introduce myself: I am TIP's

Editor in Chief and President of the International Association of Top Professionals (IAOTP). We are very excited to launch our fifth International Edition of Top Industry Professional (TIP) Magazine to all of you. We have worked from dusk till dawn for the past year to select the best Industry Professionals from around the globe. We wanted to showcase their accomplishments, share their experiences and document highlights from their careers to bring their stories to life. I hope you will be captivated, inspired and motivated by reading each one of these brilliant experts, as they have all inspired and influenced so many in their lives, to never give up on their dreams and to always strive for more. So sit back and enjoy.

I wish you all continued success in all of your endeavors!

Stephanie Cirami  
Editor-in-Chief

# International Association of Top Professionals



The International Association of Top Professionals (IAOTP) is an international boutique networking organization who handpicks the world's finest, most prestigious top professionals from different industries. These top professionals are given an opportunity to collaborate, share their ideas, be keynote speakers and to help influence others in their fields.

This organization is not a membership that anyone can join. You have to be asked by the President or be nominated by a distinguished honorary member.

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## Geoffrey Edelsten

*Top Professional of the Year  
Lifetime Achievement Award*

**Ph.D., M.B.A., LL.M., M.Fam.Med.,  
M.H.Sc(Occup Med, Health & Safety),  
M.Sc., M.H.S.M., M.Med(Sports  
Medicine), LL.B.Grad., M.B., B.S.,  
Grad.Dip.Fam.Med., A.C.C.A.M.,  
C.E.C.F.M.G., S.F.C.D.A.,  
A.A.I.C.D., M.U.M.S., C.M.W.W.I.M.,  
C.M.D.I.B**

Professor Dr. Geoffrey Edelsten, medical entrepreneur who founded Allied Medical Group. Dr. Edelsten has been recognized as one of the most influential General Practitioners in Australia of all time. Dr. Edelsten has been selected as Top Medical Entrepreneur of the Year for 2017 and for 2018 receiving the Lifetime Achievement Award by the International Association of Top Professionals (IAOTP), for his outstanding leadership and dedication to the industry.

With over 4 decades of professional experience as an Entrepreneur, Philanthropist, Record Producer, General Practitioner and Professional in the Medical and Healthcare industries, Dr. Edelsten has certainly proven himself as an accomplished professional and expert in many fields. As a dynamic results-driven leader, Dr. Edelsten has demonstrated success not only as a general practitioner but also as a successful entrepreneur who launched "Gene E", a company offering paternity testing by mail order; he founded Allied Medical Group in 2005 and was also the first private franchisee of a major Australian Football Team, the Sydney Swans Football Club in 1985. By 2010 Allied Medical Group had administered over 27 medical centers and employed over 250 general practitioners. The clinics offered extended opening hours and bulk-billing for patients to Medicare for most services so that the patient incurred no direct cost. In 2011 Allied Medical Group was sold to Sonic Healthcare in a deal worth up to \$200 million. In 2015 Dr. Edelsten was a contestant in the fourth season of *The Celebrity Apprentice Australia*. Dr. Edelsten graduated Mount Scopus Memorial College in 1960 and was awarded a Commonwealth Scholarship to The University of Melbourne Medical School. At Mount Scopus he was Captain of the Football and Cricket teams and the 100 yards sprint champion. At his



graduation he was awarded the Lovaren Cup as the school's most outstanding student-athlete and the M.S. Bromberger prize as the person the student body wished to emulate. He graduated with his Bachelor of Medicine, Bachelor of Surgery Degree from the University of Melbourne in 1966. His undergraduate career featured awards of Exhibition in Anatomy, Histology and Embryology (being first in the class) and Honours in most subjects. He was made a Prosector in Anatomy with his name on an Honour Board which carries the names of the most esteemed medical practitioners graduating from the University. His scholarly achievements allowed him to be selected for his intern year at the Royal Melbourne Hospital.

Before his graduation, Dr. Edelsten co-wrote the songs "I can't stop loving you, baby" and "A woman of gradual decline" for the group the Last Straws. He managed bands and produced several Number 1 records including 'Everlasting Love' by The Town Criers and 'Love Machine' for the Pastoral Symphony. He was the first person in Australia recognising ABBA's potential and seeking rights to promote ABBA in Australia and New Zealand. After graduation, Dr. Edelsten practised as a resident medical officer at the Royal Melbourne Hospital before entering general practice. As a general practitioner, he worked in remote rural regions of New South Wales and Queensland where he bought his first private practice. Dr. Edelsten obtained a private pilot's license in order to provide medical services to remote communities-often at no cost to patients when they could not pay. In 1971 Dr. Edelsten and a colleague, Tom Wenkart, launched Preventicare, a Sydney-based company providing diagnostic tests and computerized history-taking for doctors throughout Australia, using new equipment from the US which quickly took off. Dr. Edelsten and his colleagues established 8 practices in the Sydney area, and performed obstetrics at 3 Western Sydney hospitals. By the early 90's he had delivered more than 20,000 babies which was unique and performed more than 10,000 surgical procedures including Appendicectomy, Laparoscopy, Vasectomy, Tonsils & Adenoids and lumps and bumps. He has been the only GP to accomplish these achievements.

In 1984 Dr. Edelsten began to run innovative and multi-disciplinary 24 hour medical clinics which were the forerunners of modern corporate medical practices. These clinics were the first in Australia to bulk-bill patients to Medicare so that they incurred no direct cost. Now 90% of all medical services in Australia are bulk-billed. Within 4 months of opening, the first clinic had 2000 patients every week and Dr. Edelsten grew to owning 13 medical centers where 20,000 patients consulted 200 doctors every week. In 1995 an American neurosurgeon came to Australia to demonstrate his new technique for removing brain tumours located in the



Cavernous Sinus. He agreed to operate upon Dr. Edelsten who decided that whilst waiting to evaluate the surgery, to study a number of different disciplines and was awarded a Doctorate and 7 Master's Degrees, a feat that remains unmatched.

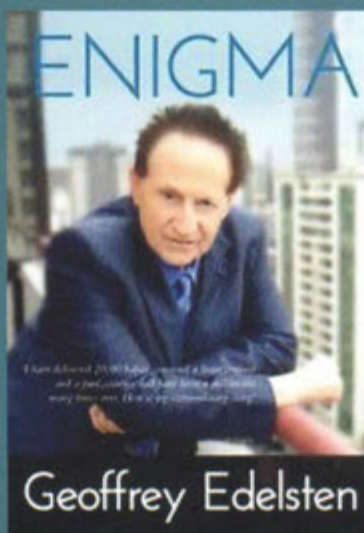
He has written an autobiography, Enigma, which is part of the curriculum of many U.S.A. medical and health schools and which demonstrates how a healthcare system can be improved.

Throughout his illustrious career, Dr. Edelsten has been active in his community and recognized worldwide for his outstanding leadership and philanthropy efforts. He donated funds to his old school resulting in the Dr. Geoffrey Edelsten Music Centre, Fight Cancer Foundation, Magen David Adom, Autistic Children's Association and the Carlton Foundation for community sporting activities and a training facility for his football love, the Carlton Football Club. The Aquatic Centre, the Medical Centre and the Cafe are named after him and he has been awarded Life Membership. There are many others who benefited from his generosity of over \$3 million. He has received many awards, accolades' and has been featured in numerous publications, newspapers and magazines all around the world. Looking back, Dr. Edelsten attributes his success to his perseverance, learning from his mistakes he has made along the way and from never letting anyone discourage him from his goals. Dr. Edelsten feels this is just the beginning. When he is not working Dr. Edelsten enjoys music, travelling, flying, enjoying the arts and living life to its fullest.

For the future, Dr. Edelsten will continue to grow as an entrepreneur and hope to continue making a difference in people's lives anyway that he can. He has participated in the development of the only pure Collagen which assists in reducing aging lines and stretch marks, it is called Collagen Activ8. He has also produced a new formulation which assists in erectile dysfunction and is named Reserection X.

**For more information on Dr. Edelsten please visit:**

**[www.geoffedelsten.com.au](http://www.geoffedelsten.com.au)**





# Consideration Form for Membership of IAOTP



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**12. Any Additional information for our panel to consider of why you would be an asset to the IAOTP organization?**

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ISBN 978-1-38-835117-5



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